Sales

1221 1, 3
1222 1, 2, 3, 7
1223
1224
1225 5, 6, 7, 8, 9
1226 2, 5, 9
1229 3, 4, 8
1240
1244

Retail

1222
1223
1226
1229
ROM
PC SC
MC PA
RSM RBM

RJ Reynolds

Tobacco Company

Faith M. Decker
Key Account Manager

1130 Lake Cook Road
Suite 210
Buffalo Grove, IL 60089
708/459-1750
FAX - 708/459-5992

ELECTRONIC MAIL

December 5, 1995

TO: ROU's #1210 #1310 #1810 #2210 #2310 #6210 #6310 #6610 #6710 #6910

NOTE: ***PLEASE ENSURE THAT ALL DM'S/AM'S OR S/R'S WHO CALL ON AMOCO DISTRICTS RECEIVE A COPY OF THIS LETTER***

SUBJECT: *Amoco ACA - CID #0003-XX-XX*
1996 Contracts

As information, sometime within the next two (2) weeks, I will be presenting Amoco Corporate our Level 2 and 3 Partners program.

Therefore, do not present any RJR Partners Programs to UBT locations until the formal presentation is made to the board. This will take place in the month of December. After the presentation is made, I will inform you as to what program the board has agreed to. At that time, you will be able to notify the stores of the authorized plan and handle at store level.

- ***VERY IMPORTANT***

Please notify your stores now not to sign a PM Exclusive contract as we will be presenting a co-existence program to the board.

Amoco - 1996 Plans

51853 2963

Source: https://www.industrydocuments.ucsf.edu/docs/qqln0000

If you have any questions, please don't hesitate to contact me via voice mail #61071.

Sincerely,

Faith

Faith M. Decker
FMD/pjn

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Source: https://www.industrydocuments.ucsf.edu/docs/qqln0000